

January 2023

Dear Vendors of the Ohio Fire Chiefs' Association:

Greetings! *It's that time of year again – Conference Planning Time!* The 2023 conference will be held at the Hilton at Easton, Columbus, Ohio on July 17 – 21, 2023. The Trade Show is Tuesday, July 18th and Wednesday, July 19th.

Vendor set-up is July 17th from 2:00 p.m. -8:00 p.m. and July 18th from 8:00 a.m. -12:00 p.m.

I want to **highlight** some important points, even though all forms require your attention.

Each vendor is eligible to send *two* representatives with the original space registration. This registration will include 2 lunch tickets for both Tuesday and Wednesday; additional representatives are free to exhibit but will need to purchase lunch tickets if they would like to participate in the lunch.

We are providing you with a template of 6 "Free Entrance" Exhibit Show Tickets. Please duplicate the tickets and offer them to your present and <u>potential</u> customers. "Free Entrance" tickets do not include lunch for that attendee. Those tickets returned by your customers at the trade show will be used in the drawing to determine the winner of the "2024 Vendor Free Conference Registration." The drawing will take place on Wednesday, July 19th, at 1:45 p.m. The more tickets from your customers that are returned to us, the greater your chances areto win a free exhibit space for next year! Your display must be in place at 1:45 to be eligible. Congratulations to our 2023 winner, Mull & Weithman Architects

We are continuing our Sponsorship Program this year. Thank you to the many companies who made contributions that helped offset rising conference fees for both vendors and attendees. You may also sponsor the OFCA Hospitality Suite. Information is located on the sponsorship form. Please take a moment to consider these opportunities.

Your participation as a vendor is vitally important to this Association. You can use your <u>Free Tickets</u> to help increase attendance. We have members who come exclusively for the Trade Show and we encourage non-members to take advantage of this opportunity as well.

I urge you to return the enclosed form as quickly as possible. Emailing vendor registrations is permitted after 8:00 AM on January 18th, 2023. Please call to verify your email has been received. Spaces are assigned on a first-come/first-served basis and payment must be made in full to secure your exhibit space. There are no exceptions.

Email to: ccowan@ohiofirechiefs.org Phone for confirmation: 614.410.6322

If you have any questions or concerns, please do not hesitate to contact me at the numbers listed below or Corinne Cowan at the OFCA Office at 614.410.6322. Your call is always welcome.

Warmest regards,

Jam Walles

Chief Tom Wallace; OFCA Conference Committee Chair

Cell: 937-623-1419 Phone: 937.696.2054

2023 OHIO FIRE CHIEFS' ASSOCIATION, INC. ANNUAL CONFERENCE EXHIBITOR RULES OF AGREEMENT

The following rules have been adopted by the Board of Directors at the suggestion of the Exhibitor Representatives.

- 1. All registrations must be sent to the Ohio Fire Chiefs' Association, 450 W. Wilson Bridge Road, Suite 150; Worthington, OH 43085. A check or credit card number, covering the cost as indicated on the application for each space required, must accompany your application. Please return a copy of the enclosed Registration Form with your payment.
- 2. Display set up: Monday, July 17th, 2:00 pm- 8:00 p.m.; Tuesday, July 18th 8:00 a.m. -12:00p.m.

EXHIBIT SET-UP MUST BE COMPLETED BY 12:00 p.m., Tuesday, July 18th,

- DISPLAYS MUST REMAIN UP UNTIL 2:00 P.M. ON WEDNESDAY JULY 19TH, 2023. TEARING DOWN EARLY DISQUALIFIES YOU FOR THE FREE 2024 REGISTRATION DRAWING, AND YOU WILL NOT RECEIVE YOUR FIRST CHOICE OF VENDOR SPACE NEXT YEAR.
- 4. Display hours: TUESDAY, July 18th, 2023 ---1:00 p.m.-5:00 p.m. WEDNESDAY, July 19th, 2023 ---10:00 a.m.-2:00 p.m.
- 5. The Host group will provide security. Security personnel will be identified.
- 6. No one will be permitted in exhibit areas after hours without proper identification.
- 7. The Exhibitors' Rules shall be enforced by the Board of Directors of the Association.
- 8. On Tuesday, July 18th and Wednesday, July 19th, 2 lunch tickets will be provided each day.
- 9. Only one company may exhibit for each registration.
- 10. A vendor meeting will be held at 8:30 a.m. on Wednesday July 19th in the parking garage. Each displaying vendor shall select at least one representative from your company to attend this meeting; attendance is optional.
- The Exhibitor's property is shown at his own risk and hazard, and neither the Columbus Hilton at Easton management, their representatives, Fire Chiefs' Association of Central Ohio, City of Columbus, their agents thereof, nor the Ohio Fire Chiefs' Association shall assume responsibility for any losses incurred due to accident, fire, theft, flood, lightning, or any other act of God beyond the control of the Columbus Hilton at Easton. The Exhibitor shall assume full liability and shall hold the Columbus Hilton at Easton, Fire Chiefs' Association of Central Ohio, City of

- Columbus, and the Ohio Fire Chiefs' Association harmless from any and all claims arising from any act of omission on the part of the Exhibitor, his employees or agents.
- 12. All Exhibitors, by signing the Registration Form, agree to abide by all rules and decisions of the Vendor Representatives and the Board of Directors of the Ohio Fire Chiefs' Association.
- 13. All display space will be on a first request by first come, first served basis. If space request is not available, we will assign the nearest available space to your request. All requests will be honored only with **full payment**.
- 14. The Executive Director and Conference Committee Chair shall be the final judge of any disputes that may arise regarding exhibit display.
- 15. All exhibits **SHALL** be in place and completed by **12:00 p.m. Tuesday**, **July 18th.** Any exhibitor arriving after 12:00 p.m. Tuesday will not be permitted to set up in the display area.
- 16. Any vehicle removed from the display area shall not be permitted to return to the display area.
- 17. Vehicles will not be permitted in the parking lots for display purposes. All vehicles for display must be within the exhibit area. Any person attempting to display outside the display area will be removed.
- 18. All personnel working in an exhibit must be registered and must be an employee of that exhibitor or a manufacturer representative of the products being exhibited.
- 19. Electrical service is available only to inside displays at the hotel fee of \$60.00/outlet.
- 20. Fees for tables are a separate charge. See the Inside Space Order Form for details.
- 21. Hospitality rooms shall **NOT** be operated by a vendor or any other organization until after 5:00 p.m. on Monday, Tuesday, Wednesday, Thursday of the Conference.
- 22. It is the policy of this organization that for a vendor cancellation made up to 30 days in advance of the Annual Conference, a refund of 75 percent of exhibitors fees will be made; for cancellations made from 30 days to seven days in advance of the Annual Conference, 50 percent of the fees will be refunded; and cancellations after seven days of the Annual Conference will receive no refund; and that hardship appeals can be made to the OFCA Board of Directors on a case-by-case basis. If the cancellation is due to a Pandemic, you can choose to receive a full refund, or you can choose to roll your registration over to the next year and keep the same location as you have chosen. If registration costs increase and you roll your registration, you will not be charged the increased fee.

2023 Ohio Fire Chiefs' Association Annual Conference July 17th – 21st; Columbus Hilton at Easton Snonsorship Opportunities

Sponsorship Opportunities

As a sponsor of the Ohio Fire Chiefs' Association's 2023 Annual Conference, you receive great exposure for your company!

ONE-ALARM SPONSOR - \$100

City:	State:	Zip Code: Amount Due:\$
Address:		Phone Number:
Compan	/ Name:	Contact Name:
	One-Alam1 Sponsor - \$100 Four-Alarm Sponsor - \$500 VIP Sponsor - \$2,500	Two-Alarm Sponsor - \$250 Five-Alam1 Sponsor - \$750 Gold Sponsor - \$5000 Three-Alarm Sponsor - \$350 Presidential Sponsor - \$1,000 Hospitality Suite Sponsor - \$
	OFCA 2023 A	Annual Conference Sponsorship Form
	HOSPITALITY SUITE- \$250, \$500. \$750	0. \$1.000 Name on signage in Hospitality Suite
	VIP SPONSOR - \$2.500 Sponsorship of President's Banquet on final evening of Conference Name listed on signage at seven other Conference events Name on in-house listing in Buyers Guide Name on signage in Hospitality Suite	Name on list of Conference Sponsors displayed at the Registration Area Name and logo on in-house listing in InCommand Magazine - please email your logo in JPEGfom1at to info@ohiofirechiefs.org
	PRESIDENTIAL SPONSOR - \$1,000 Sponsorship of President's Banquet on final evening of Conference Name listed on signage at six other Conference events Name on in-house listing in Buyers Guide	Name on list of Conference Sponsors displayed at the Registration Area Name and logo on in-house listing in InCommand Magazine - please email your logo in JPEGfom1at to info@ohiofirechiefs.org.
	FIVE-ALARM SPONSOR - \$750 Name listed on signage at <u>five</u> Conference events Name on in-house listing in Buyers Guide	Name on list of Conference Sponsors displayed at the Registration Area Name on in-house listing in <i>InCommand</i> Magazine
	FOUR-ALARM SPONSOR - \$500 Name listed oil signage at <u>four</u> Conference events Name on in-house listing in Buyers Guide	Name of list of Conference Sponsors displayed at the Registration Area Name on in-house listing in <i>InCommand</i> Magazine
	THREE-ALARM SPONSOR - \$350 Name listed on signage at three Conference events Name on in-house listing in Buyers Guide	Name on list of Conference Sponsors displayed at the Registration Area Name on in-house listing in <i>InCommand</i> Magazine
	TWO-ALARM SPONSOR - \$250 Name listed on signage at two Conference events Name on in-house listing in Buyers Guide	Name on list of Conference Sponsors displayed at the Registration Area Name on in-house listing in <i>InCommand</i> Magazine
	Conference event Name on in-house listing in Buyers Guide	Name on in-house listing in <i>InCommand</i> Magazine
	Name listed on signage at <u>one</u>	Name on list of Conference Sponsors

*Make checks payable to: Ohio Fire Chiefs' Association, 450 W. Wilson Bridge Road, Suite 150; Worthington, OH 43085.



This year, we are offering you the opportunity to have company representation **BOTH** outside in the parking lot **AND** inside the tradeshow, or inside the tradeshow with an additional space outside in the parking lot. Purchase an additional booth inside or outside at a reduced rate of only \$300.00! To take advantage of this special offer, simply add \$300.00 to the highlighted

INSIDE SPACE IN ADDIDON TO OUTSIDE SPACE* or **OUTSIDE SPACE IN ADDITION TO INSIDE SPACE before totaling your Vendor Registration Form.

On Tuesday, July 18, 2023, there will be an open reception for vendors, members, and guests from 5:00 - 6:30 PM. The room for the open reception will be determined at a later date. We hope that you can join us!

OHIO FIRE CHIEFS' ASSOCIATION

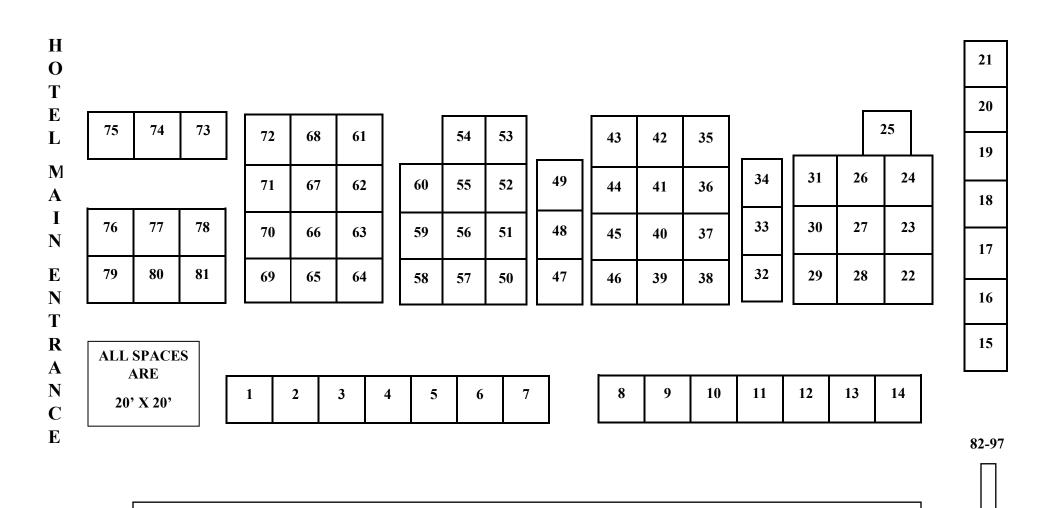
Annual Conference Registration Form - Outside Space July 18th & 19th, 2023 - Columbus Hilton at Easton; Columbus, OH

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All Exhibitors by signing t	he Registration Form, agree to ahide hy	Date:all rules and decisions of the Exhibit Committee and the Ohio
Fire Chiefs' Association Bo	oard of Directors as listed on the Exhibit	or Rules of Agreement.
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Set up is July 17^{th} 2:00 p.m. - 8:00 p.m. & July 18^{th} 8:00 a.m. - 12:00 p.m.

HILTON AT EASTON OUTSIDE VENDOR MAP PAGE 1

EASTON MALL

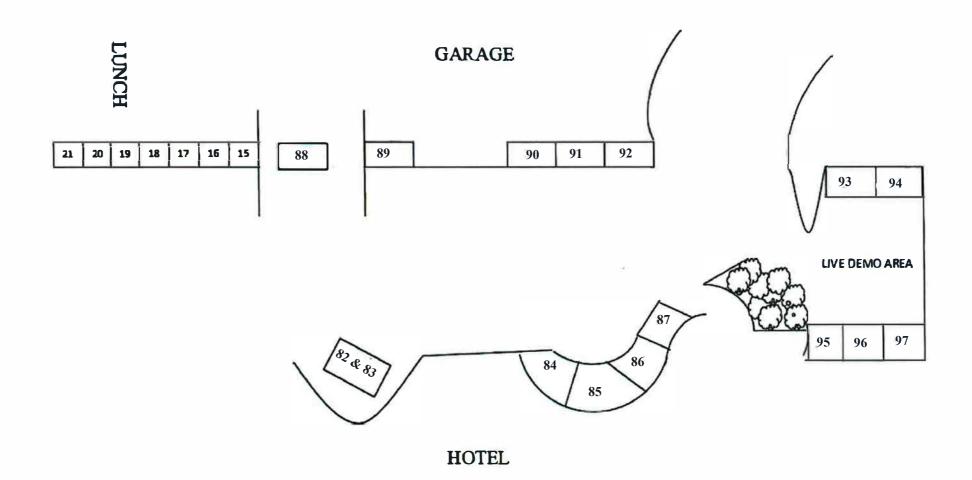


INSIDE VENDORS

HOTEL

HOTEL

HILTON AT EASTON OUTSIDE VENDOR MAP PAGE 2



OHIO FIRE CHIEFS' ASSOCIATION

Annual Conference Registration Form - INSIDE SPACE July 18th & 19th, 2023 - Columbus Hilton at Easton; Columbus, OH

Company Contact Name Mailing Address City State Zip Phone Fax Email Website Please use the description from last year's Buyer's Guide. Print name of Individual Authorizing Payment Signature Date: All Exhibitors, by signing the Registration Form, agree to abide by all rules and decisions of the Exhibit Committee and the Ohio Fire Chiefs' Association Board of Directors as listed on the Exhibitor Rules of Agreement. EACH SPACE MUST REPRESENT ONLY ONE COMPANY. Booth size is 8' x 10' **Tables and Electrical Outlet Must be selected on the Inside Vendor Order Form* NISIDE SPACE FEE - \$800/SPACE (THROUGH JUNE 16, 2023) STABLE FOR SPACES 110-120 - \$600/SPACE (THROUGH JUNE 16, 2023) SS80/SPACE - \$650/Table Top SPACE (AFTER JUNE 16, 2023) SADDITIONAL INSIDE SPACE IN ADDITION TO INSIDE SPACE - \$300.00** SPACE IN ADDITION TO INSIDE SPACE - \$300.00** SETICKET PURCHASE FORM FOR ADDITIONAL LUNCH TICKETS NAMES OF INDIVIDUALS: 1. 2. \$40.00 x ADDITIONAL LUNCH TICKETS NON-MEMBER FEE - \$45.00. \$(INCLUDES DISCOUNTED CORPORATE MEMBERSHIP THROUGH 9/30/2023) PLUS TOTAL DUE \$ MAKE CHECKS PAYABLE TO: OHIO Fire Chiefs' ASSOCIATION, INC. 450 W. WILSON BRIDGE ROAD, SUITE 150; WORTHINGTON, OH 43085 OR COMPLETE THE CREDIT CARD INFORMATION FORM INCLUDED IN THE VENDOR PACKET	Please fill out the following completely and clearly.
Please use the description from last year's Buyer's Guide. Print name of Individual Authorizing Payment	Company Contact Name
Please use the description from last year's Buyer's Guide. Print name of Individual Authorizing Payment	Mailing Address
Please use the description from last year's Buyer's Guide. Print name of Individual Authorizing Payment	City State Zip
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OHIO FIRE CHIEFS' ASSOCIATION

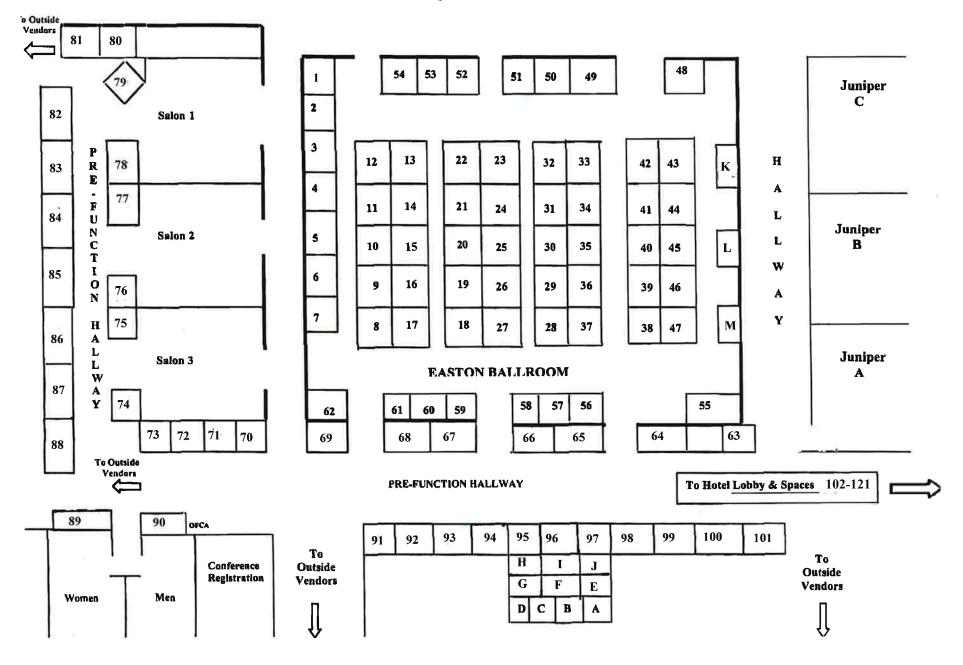
INSIDE VENDOR ORDER FORM

July 18th & 19th, 2023 – Columbus Hilton at Easton, Columbus, OH

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	8' x 30" TABLE WITH SKIRTING	x \$60.	00 = \$	
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	8' x 18" TABLE WITH SKIRTING	x \$60.	00 = \$	
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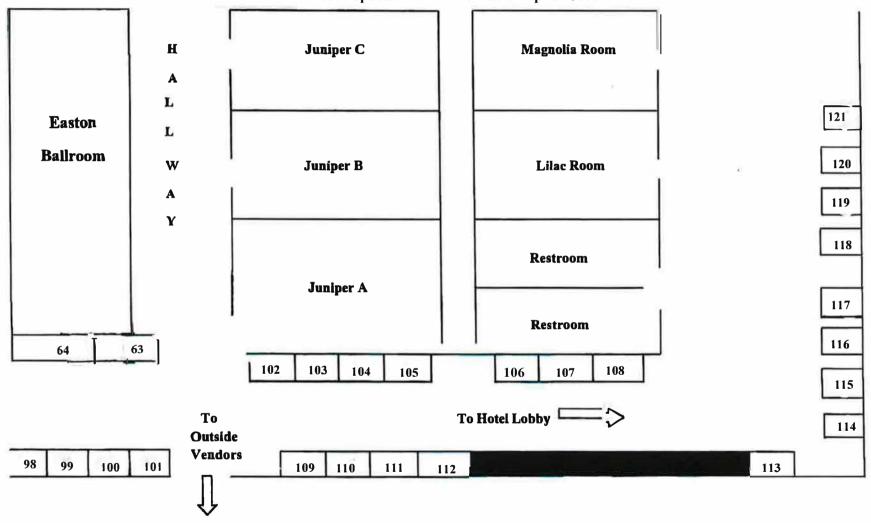
HILTON AT EASTON INSIDE VENDOR MAP PAGE 1

All Booth Spaces are 8' x 10'



HILTON AT EASTON INSIDE VENDOR MAP PAGE 2

Booth Spaces 102-113 are 8' x 10' for \$800 Booth Spaces 114-121 are Table Top for \$600





ADDITIONAL TICKET PURCHASE FORM

ADDITIONAL REGISTRANT(S) LUNCH TICKETS \$40.00 Per day/Per person

NAME OF REGISTRANT		
DAY (S) ATTENDING	TUE	WED
NAME OF DECICEDANT		
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Please provide names for meal count.		
Total Amount Due for Add	itional Tielzets	•



2023 Vendor Registration Credit Card Information Form

Company Name: _		· · · · · · · · · · · · · · · · · · ·
Credit Card Number	er:	
Type: Visa	Mastercard	Discover
PLEASE NOTE	E, WE DO NOT A	ACCEPT AMEX
Expiration Date: _	3-4 Digit	Security Code:
Amount: \$		
Signature:		

BUYER'S GUIDE

This form <u>must</u> be returned by <u>July 3, 2023</u> to be included in the Buyer's Guide.

The Ohio Fire Chiefs' Association will be printing a <u>Buyer's Guide</u> which will be given to each attendee. The guide will provide the following information about your company as well as a map and location of your space.

Please fill out completely. Name of Company: Contact Name: Street Address: City, State, Zip: Phone: Fax: E-Mail: Website Address: Description of your service, product or any information beneficial to your sales:

2023 Ohio Fire & Rescue Officer Development Conference by
THE OHIO FIRE CHIEFS' ASSOCIATION
JULY 18-19, 2023; Columbus Hilton at Easton

ADMIT ONE

EXHIBITOR	
GUEST	
FIRE DEPT.	
DAYTIME PHONE	

Deposit this ticket in the specially marked prize drum inside the Conference Trade Show to be eligible for any one of the prize drawings to be held Tuesday and Wednesday.

Winner does not need to be present to win. Enjoy the show!

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DAYTIME PH	ONE		

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Shipping and Hotel Accommodation Information



Hotel Group Information

Online reservations: https://www.hilton.com/en/attend-my-event/cmhchhf-ofca-68a613ad-a596-4aa0-b729-771895769a17/

Group Name:

Ohio Fire Rescue Officer Development Conference

Group Code:

OFCA

Check-in:

15-JUL-2023

Check-out:

21-JUL-2023

Hotel Name:

Hilton Columbus at Easton

Hotel Address:

3900 Chagrin Drive

Columbus, Ohio 43219

Phone Number:

614.414.5000

Shipping Information

The Hilton Columbus at Easton (3900 Chagrin Dr, Columbus, OH 43219) will accept packages three (3) days prior to the start of the event; on Friday, July 15th, 2023. All item(s) shipped must be marked with:

Company Name Chief Tom Wallace Ohio Fire Chiefs' Association July 13 2018